

Operations Manager Online Sales Platform and Distribution

Company Description:

Are you ready to join an international company that is focused on creating sustainable products for foodservice and airline industries?

Probably at some point in your life you traveled on the plane & ordered some food or went to your nearby takeout place to buy a salad for lunch. In this case, you might have seen deSter products and didn't even know it. A lot of people don't realize that both worlds of airline cabin equipment and food packaging can be exciting, but it is more than that. deSter is unique in its industry because we source, design, manufacture and transport products which are aesthetically pleasing, functional and environmentally friendly. Our purpose is to create sustainable food and travel experiences and we need you on this journey.

If you want to be a part of a company that strives to create a better and more sustainable future, you are in the right place.

Job Summary:

Operations Manager Online Sales Platform and Distribution is a main point of contact and accountable party for the development and implementation of the online sales and distribution platform of deSter. It's a position for someone who is not afraid to build things from ground up and work with different departments such commercial, IT, supply chain to reach a common goal – to create a new sales channel and distinguish us from the competition.

Main Duties & Responsibilities:

- Lead the development of the online sales and distribution platform and activities for deSter
- Ensure the successful implementation of projects which include managing timelines, scopes, budgets, communications, quality, issues, risks, critical paths, and resource constraints
- Manage e-commerce functions including, but not limited to, optimizing conversion, updating site content, managing pages and products, overseeing user flow/customer experience and provide reporting to the internal stakeholders
- Oversee the digital customer experience including such as digital properties and all pre- and post-transactional activities

- Work with the supply chain, commercial and product development departments to support the development of the supply chain transition to online distribution model and related requirement
- Lead cross-functional teams on an ongoing basis including stakeholders and team to ensure project success and provide coaching

Requirements:

- Master's degree in Business, Supply Chain or Information Systems
- 3+ years of experience in e-commerce, digital development and/or online sales and distribution
- Strong understanding of current e-commerce trends and best practices
- Experience leading projects and developing project plans including functional and technical requirements as well as ability to solve problems connected to it
- Excellent verbal and written communication skills and ability to interact with technical and non-technical audiences including vendors, executives, managers, and subject matter experts
- Proficient in English both oral and written, other languages are a plus
- Willing to travel up to 20%

What we offer:

Joining deSter means you will become a part of an innovative company with sustainability at heart and colleagues & customers globally. We have low hierarchies and a hands-on mentality, with teamwork being of high value. Besides that, we also offer hybrid way of working (office/remote) and a team of colleagues that have a passion & enthusiasm for what they do.