

**General Information**

<b>Job Title</b>	Procurement Category Manager, Global Logistics	<b>Function</b>	Supply Chain
<b>Brand</b>	deSter	<b>Country</b>	BE
<b>Unit / Location</b>	Hoogstraten, BE	<b>Date Created</b>	March, 2022
<b>Created By</b>	Remi Beranger	<b>Approved By</b>	Remi Beranger

**Job Summary:**

This role is responsible for:

- Lead the global logistics category including vendor management and selection
- Lead and develop the category strategy in line with the global procurement & supply chain strategy and overall company strategy and priorities
- Implement and further develop processes according to the business strategies and requirements globally
- implementing all aspects of global procurement, supplier relationship management, explore cost saving opportunities, handling RFI/RFQ/RFP, tender, contract negotiation, ad hoc project assigned by the group
- Ensure process efficiencies and business opportunity implementation, and drive continuous improvement within the category

**Main Duties and Responsibilities**

- Elaborate, continuously develop and implement the global strategy for the logistics category (ocean, road, air)
- Continuously extend understanding of current and potential suppliers, market structure, commodity forecasts, competitive dynamics, trends and demand management levers
- Define, develop and own relationship with strategic suppliers to enable a competitive, quality & timely response to the customer market
- Manage and develop key supplier relationships and integrate supplier expertise as appropriate to meet business strategy and deliver cost, product & process improvement
- Build, implement and/or participate in Requests for Proposals (RFPs) processes, bid evaluation and other analytical models with transparency on cost drivers in collaboration with the internal stakeholders
- Lead negotiations in line with strategic objectives.
- Budget, define, deliver and track savings targets and total cost of products in the area of responsibility; initiate and steer corrective actions in case of deviations
- Guide & implement the transition of new supplier introductions managing all stakeholders affected to ensure successful launch including production to specification
- Reduce risk & develop & implement appropriate supplier agreements in line with supplier tiering
- Leverage economies of scale through supplier consolidation focusing on development of strategic suppliers

**Qualifications**

**Education:** University degree in business, procurement, supply chain, Logistics or related disciplines

**Work Experience:** 5 years in related field, or demonstrated strong solution oriented capabilities

**Technical Skills:** (Certification, Licenses and Registration): n/a

**Language / Communication Skills:** English (fluent / negotiation level), additional language (e.g. Dutch) of advantage

### Job Dimensions

**Type of Employment:** Full time

**Travel %:** 10%

**Internal Relationships:** Procurement, Demand & Supply, Manufacturing, Customer Service, Warehousing, Finance, Commercial, Top Management

**External Relationships:** Suppliers, Forwarding Agents, Customs agents, legal offices (e.g. customs)

### Organization Structure

**Direct Line Manager (Title):**

- Director, Supply chain Europe & Global Logistics

**Dotted Line Manager (Title, if applicable):** n/a

**Estimated Total Size of Team:** n/a

### gategroup Competencies Required to be Successful in the Job:

- **Thinking** – Information Search and analysis & problem resolution skills
- **Engaging** – Understanding others, Team Leadership and Developing People
- **Inspiring** – Influencing and building relationships, Motivating and Inspiring, Communicating effectively
- **Achieving** – Delivering business results under pressure, Championing Performance Improvement and Customer Focus

### Demonstrated Values to be Successful in the Position

Employees at gategroup are expected to live our Values of Excellence, Integrity, Passion and Accountability. To demonstrate these Values, we expect to observe the following from everyone:

- We treat each other with respect and we act with **integrity**
- We communicate and keep each other informed
- We put our heads together to problem solve and deliver **excellence** as a team
- We have **passion** for our work and we pay attention to the little details
- We foster an environment of **accountability**, take responsibility for our actions and learn from our mistakes
- We do what we say we will do, when we say we are going to do it
- We care about our coworkers, always taking an opportunity to make someone's day better